

考研英语面试中，在自我介绍结束后，老师就会开始问你问题。在回答过程中要结合自己的经历和见解来准备答案，让自己回答的问题和整个的自我介绍融为一个整体。

在每一年的面试中都会有很多相同的问题，这些问题看起来很平常，却有很多陷阱，一不小心就会被考官抓主“小辫子”了。回答这些常见的看起来很平常的问题，是很有艺术的。考研教育网编辑将历年中常见的问题进行搜集、整理，供考生参考

1、What can you tell me about yourself? (关于你自己，你能告诉我些什么?)

In high school I was involved in competitive sports and I always tried to improve in each sport I participated in. As a college student, I worked in a clothing store part-time and found that I could sell things easily. The sale was important, but for me, it was even more important to make sure that the customer was satisfied. It was not long before customers came back to the store and specifically asked for me to help them. I'm very competitive and it means a lot to me to be the best.

分析：这一问题如果面试没有安排自我介绍的时间的话。这是一个必问的问题。考官并不希望你大谈你的个人历史。是在寻找有关你性格、资历、志向和生活动力的线索。

答案译文：在高中我参加各种竞争性体育活动，并一直努力提高各项运动的成绩。大学期间，我曾在一家服装店打工，我发现我能轻而易举地将东西推销出去。销售固然重要，但对我来说，更重要的是要确信顾客能够满意。不久便有顾客返回那家服装店点名让我为他们服务。我很有竞争意识，力求完美对我很重要。

2. What would you like to be doing five years after graduation? (在毕业以后5年内你想做些什么?)

I hope to do my best I can be at my job and because many in this line of work are promoted to area manager, I am planning on that also.

分析：你要清楚你实际上能胜任什么。

答案译文：我希望能在我的职位上尽力做好工作，由于在同一领域工作的许多人都被提为区域负责人，所以我亦有此打算。

3. What is your greatest strength? (你最突出的优点是什么?)

I feel that my strongest asset is my ability to stick to things to get them done. I feel a real sense of accomplishment when I finish a job and it turns out just as I'd planned. I've set some high goals for myself. For example, I want to graduate with highest distinction. And even though I had a slow start in my freshman year, I made up for it by doing an honor's thesis.

分析：这是很多面试考官喜欢问的一个问题，这是你‘展示自己’的最佳机会，不要吹嘘自己或过于自负，但要让雇主知道你相信自己，你知道自己的优点。

答案译文：我认为我最大的优点是能够执着地尽力把事情办好。当做完一件工作而其成果又正合我的预想时，我会有一种真正的成就感。我给自己定了一些高目标。比如说，我要成为出色的毕业生。尽管在大学一年级时我启动慢了些，但最终我以优等论文完成了学业。”

4. What is your greatest weakness? (你最大的弱点是什么?)

I'm such a perfectionist that I will not stop until a job is well done.

分析：你不应该说你没有任何弱点，以此来回避这个问题。每个人都有弱点，最佳策略是承认你的弱点，但同时表明你在予以改进，并有克服弱点的计划

答案译文：我是一个完美主义者。工作做得不漂亮，我是不会撒手的。

5. How do you feel about your progress to date(对于你至今所取得的进步你是怎样看的?)

I think I did well in school. In fact, in a number of courses I received the highest exam scores in the class. As an intern for the X Company, I received some of the highest evaluations that had been given in years.

分析：绝不要对你以前的所作所为表示内疚。

答案译文：我认为我在学校表现不错。事实上，有好几门功课我的成绩居全班第一。在某公司实习时，我获得了该公司数年来给予其雇员的好几项最高评价。

6.自我介绍 (self-introduction)

Good morning, my dear professors. It's my pleasure to be given a chance for your interview. My name is XXX, I am XXX years old. I come from XXX, a very beautiful city. My undergraduate period will be accomplished in XXX university in July, 2009, and now, I am striving for obtaining a key to your prestigious university.

In the past two years I have been preparing for the postgraduate examination for it has been my dream to be a postgraduate. I am open-minded, quick in thought and very fond of XXX. In my spare time, I have broad interests like many other youngsters and I will try my best to finish it no matter how difficult it is. I like reading books, especially those about XXX. Frequently I exchange with other people by making comments in the forum on line. In addition, I am a person with great perseverance. During my college years, I found web sign very interesting, so I learned it very hard. Therefore, I have a comparative good command of network application and I am skillful in searching for information on Internet. Well, in my spare time, I like basketball, tennis and Chinese chess. Also English is my favorite. I often go to English corner to practice my oral English, and write compositions to improve my written ability.

I always believe that one will easily lag behind unless he keeps on learning. Of course, if I am given a chance to study XXX in this famous University, I will

concentrate on my study and make great efforts to master a good command of advance XXX.

Ok, that is all, thank you for your attention.

7 考研原因 (reasons for my choice)

There are several reasons accounting for my endeavor.

Above all, I have been deeply impressed by the academic atmosphere when I came here last summer. In my opinion, as one of the most famous XXX in our country, it provides people with enough room to get further achievement. This is the first reason.

The second one is I am long for doing research in XXX throughout my life. It's a pleasure to be with my favorite XXX for lifetime. I suppose this is the most important factor in my decision.

Thirdly, I learnt a lot from my XXX job during the past two years. However, I think further study is still urgent for me to realize self-value. Life is precious. It is necessary to seize any chance for self-development, especially in this competitive modern world.

In a word, I am looking forward to making a solid foundation for future profession after two years study here.

8. 研究生期间你的计划 (plans in the postgraduate study)

First, I hope I can form systematic view of XXX. As for XXX, my express wish is to get a complete comprehension of the formation and development as well as XXX. If possible, I will go on with my study for doctorate degree.

In a word, I am looking forward to making a solid foundation for future profession after two years study here.

9 .介绍你的家乡 (about hometown)

I am from XXX, a famous city with a long history over 2,200 years. It is called XXX because there were lots of XXX even 900 years ago. The city lies in the eastern part of the province. It is the center of politics, economy and culture. Many celebrities were born here, for instance, XXX , XXX and XXX 。 。 You know, there is a saying that "The greatness of a man lends a glory to a place" I think the city really deserves it. In addition, it is famous for the hot springs. They are known for high-quality. Visitors at home and abroad feel it comfortable bathing here. There is my beloved hometown.

10.你的家庭 (about family)

There are four members in my family: my parents, my XXX and me. My father is a technician in XXX. He often goes out on business and therefore, most of the housework is done by my industrious mom. Climbing at weekends is our common interest. The fresh air and natural beauty can help us get rid of tiredness. They can strengthen our relation, too. During my preparing for coming here, my parents' love and support have always been my power and I hope in the future I will be able to repay them.

11.你的大学 (about university)

XXX University is the oldest one in the province. It was founded in XXX and covers an area of over XXX. The building area is XXX square meters. It develops into a comprehensive university with efforts of generations, especially after the reform and opening up. It takes the lead among the XXX universities with excellent teaching and scientific research ability. The library has the storage of XXX books and various research institutes are set up including XXX research centers. There are teaching research experimental bases. For example, the computer center, analyzing-test center, modern education technical center and so on.

12、举例

Good morning/afternoon/evening, my name is . It is really a great honor to have this opportunity/chance to introduce myself. I would like to answer whatever you may raise, and I hope I can make a good performance today.

上午好 /下午好 /晚上好!我的名字叫。今天有机会进行自我介绍深感荣幸。我乐意回答你们所提出来的任何问题。我希望我今天能表现的非常出色。

I am -years old, born in province/Beijing, northeast/southeast/southwest of china, and I am currently a freshman(大一新生)/sophomore(大二学生)/junior(大三学生)/senior(大四学生) student at Capital Institute of Physical Education.

我今年 岁 ,出生在 省/北京 ,它位于中国的东北 /东南/西南 等部。我目前是首都体育学院大一 /大二/大三/大四的学生。

My major is sports training of basketball/volleyball/football/badminton/pingbang/tennis/

我主修篮球 /排球/足球/羽毛球 /乒乓球 /网球 /田径 /游泳 /跆拳道等运动训练专业。在我毕业以后 ,我将会获得学士学位。

In the past 1/2/3 years, I spend most of my time on study. I have passed CET3/4/6 and I have acquired basic knowledge of sports training both in theory and in practice.

在过去的 1/2/3 年中 ,我把大量的时间用在学习上。我已经通过了大学英语 2/3/4/6 级。而且 ,我已经从理论和实践二方面对运动训练专业的基础知识有了一个大概的了解。

Besides, I have attended several sports meetings held in Beijing. I am also the volunteers of China Tennis Open, Chinese Badminton Masters Through these I have a deeply understanding of my major-sports training.

除此以外，我还参加了在北京举行的许多运动会。我还是中国网球公开赛，羽毛球大师赛 的志愿者。通过这些，我对运动训练专业有了一个更深刻的了解。

I have lots of interest, such as singing, dancing, drawing and so on.

我有很多兴趣爱好，如唱歌、跳舞、画画等。

Thank you!

谢谢大家！

13.在这里给出描述个人品质常用词汇的中英文对照，可以参考。

able 有才干的，能干的 adaptable 适应性强的 active 主动的，活跃的 aggressive 有进取心的 ambitious 有雄心壮志的 amiable 和蔼可亲的 amicable 友好的 analytical 善于分析的 apprehensive 有理解力的 aspiring 有志气的，有抱负的 audacious 有冒险精神的 capable 有能力的，有才能 careful 办理仔细的 candid 正直的 competent 能胜任的 constructive 建设性的 cooperative 有合作精神的 creative 富创造力的 dedicated 有奉献精神的 dependable 可靠的 diplomatic 老练的，有策 disciplined 守纪律的 dutiful 尽职的 well-educated 受过良好教育的 efficient 有效率的 energetic 精力充沛的 expressivity 善于表达 faithful 守信的，忠诚的 frank 直率的，真诚的 generous 宽宏大量的 genteel 有教养的 gentle 有礼貌的 humorous 有幽默 impartial 公正的 independent 有主见的 industrious 勤奋的 ingenious 有独创性的 motivated 目的明确的 intelligent 理解力强的 learned 精通某门学问的 logical 条理分明的 methodical 有方法的 modest 谦虚的 objective 客观的 precise 一丝不苟的 punctual 严守时刻的 elastic 实事求是的 responsible 负责的 sensible 明白事理的 sporting 光明正大的 steady 踏实的 systematic 有系统的 purposeful 意志坚强的 sweet-tempered 性情温和的 temperate 稳健的 tireless 孜孜不倦的